

## Get Going!

What specifically is holding you back between today and your first milestone in starting up a business? For many entrepreneurs it is simply trying to get that first sale. If you have that first sale, is it the first BIG sale that you are waiting for?

**TIP: Reward Yourself  
Once You Reach Your  
First Milestone**

Write out the top 5 things that are holding you back. It probably isn't more things than five! How quickly could you resolve those 5 things? Is it something you could finish in 2 weeks?

Especially in sales, which can often take 6 months, it is important to start selling and telling people about your business early. If you prepare your business for the next 4 months to sell, and then start selling, you will not usually get a sale for another 6 months. By stalling, you stall your incoming cash flow and reduce the chance that your business will be successful.



### Business Solver Modules:

- ❖ What To Do Today?
- ❖ What Should I Spend Money On?
- ❖ Action Plan

Business solutions at your fingertips

Starting a small business isn't easy but with business solutions right at your fingertips, you don't have to worry about missing any steps.

